



OMNIS INVESTMENTS

*Bringing you access to some of
the world's best fund managers*

Omnis brings you access to the following fund management companies:



BNY MELLON



Your success. Our priority.



FRANKLIN TEMPLETON INVESTMENTS



Schroders



THOMAS WHITE INTERNATIONAL
Capturing Value Worldwide*



woodford

A best of breed approach

Omnis Investments is one of the UK's largest investment management companies with around £5.5 billion of assets under management.

Unlike most investment management companies, Omnis does not employ its own fund managers on the belief that it can compete in all fields. Instead, our unique approach is to look across the whole market to seek out and work with some of the best fund managers in the world.

A best-of-breed approach enables us to use fund managers who are the leaders in their particular field, offering you the potential to maximise your investment returns within your chosen level of risk.

This brochure showcases the range of Omnis funds and their fund managers. Each of the managers has been selected following a rigorous selection process. The Omnis investment team oversee each of the funds, and if any of the fund managers fail to deliver over the long term, then they can be replaced with no disadvantage to investors.

On the next few pages, we will share a little bit of information about each fund group, the individual fund managers and why Omnis chose them to manage your money.



Edinburgh-based Baillie Gifford has a long history as an independent investment manager going back to 1908. It manages money on behalf of some of the world's largest investors, with over £170 billion under management. It manages funds for some of the world's leading pension funds and financial institutions. Its broad geographical exposure extends to managing money for Asian clients in Australia, Singapore, Hong Kong, China, Thailand, Korea, the Middle East and South Africa.

What does Baillie Gifford manage for Omnis?

The **Omnis Asia Pacific Equity Fund**, which is an integral part of the multi-asset portfolios, providing a broad exposure to mature Asian economies.

Why did Omnis pick Baillie Gifford to run this fund?

Baillie Gifford has managed its own developed Asia Pacific fund since 2001, with a proven approach that has rewarded investors over the long term. An advantage of the Omnis Asia Pacific Fund is that it accesses the continent through what are considered more mature and less volatile markets, particularly Japan which is one of the largest and most efficient economies in the world.

Fund manager profile

Iain Campbell has been with Baillie Gifford since 2004. He is member of the Japanese specialist team and is responsible for managing various portfolios focusing on developed Asia including Japan. Previously he worked for Goldman Sachs.



BNY MELLON

BNY Mellon Investment Management is huge in scale, looking after over \$32 trillion (£25 trillion) in assets across the globe. The fund is managed by one of its subsidiaries, London-based Newton Investment Management, which manages around £55 billion in assets.

What does Newton manage for Omnis?

The **Omnis Multi-Asset Income Fund** is designed for investors seeking a sustainable income with the potential for capital growth.

Why did Omnis pick Newton to run this fund?

Newton is a leading investment house with nearly 40 years of active global fund management experience. It has been a pioneer of global thematic and multi-asset investing since 1978 and has managed income funds for 22 years.

Fund manager profile

Paul Flood is fund manager and strategist in the multi-asset team of Newton Investment Management, a BNY Mellon Company. He provides leadership and analysis on asset allocation, derivatives and convertible bonds. Paul worked on funds worth £2bn between 2008 to 2015 and has been lead portfolio manager of its Multi-Asset Diversified Return strategy since 2011. He joined Newton in 2006, prior to which he worked at Mellon Investment Funds Europe.

Columbia Threadneedle Investments is one of the largest asset managers in the UK, managing more than £360 billion for clients globally. It employs more than 2,000 people, including over 450 investment professionals in Europe, North America and Asia.

What does Columbia Threadneedle manage for Omnis?

Given its scale and expertise, Columbia Threadneedle manages several funds for Omnis.

The **Omnis UK Bond Fund**, which invests in both UK government bonds and UK corporate bonds. It is an essential component of a multi-asset portfolio, providing the necessary diversification from equity investments.

The **Omnis Managed** fund range includes Omnis Managed Cautious Fund, Omnis Managed Balanced Fund and Omnis Managed Adventurous Fund. These funds are multi-asset funds which invest in a wide range of Columbia Threadneedle funds in an asset allocation designed to deliver the highest possible returns in line with your attitude to risk.

Why did Omnis pick Columbia Threadneedle to run the Omnis UK Bond Fund?

We consider Columbia Threadneedle a safe pair of hands — an attractive quality given the importance of the UK bond allocation to more cautious portfolios. It draws upon its global presence, scale and level of industry experience including a 66-strong fixed income analyst team with an average of 15 years tenure in the industry.

Why did Omnis pick Columbia Threadneedle to run the Omnis Managed fund range?

With one of the most diverse fund ranges, Columbia Threadneedle was the easy choice to manage the range. Coupled with its tactical asset-allocation decision-making, Columbia Threadneedle has delivered market-leading returns for multi-asset funds for many decades.

Fund manager profiles

Omnis UK Bond Fund is managed by **Alasdair Ross**, head of investment grade credit portfolio management in Europe, the Middle East and Africa (EMEA), who joined Columbia Threadneedle Investments in 2003. He manages a number of investment grade institutional and wholesale funds. He is also the investment grade representative on the global fixed income asset allocation team.

The **Omnis Managed** funds range is headed by **Alex Lyle**, who has been Columbia Threadneedle's head of managed funds, EMEA, since 2003. He joined the company in 1994 and was appointed joint head of UK/ European equity teams in 1999. His career started at Hambros Bank's Unit Trust Division, which was acquired by Allied Dunbar in 1981 and subsequently became part of Threadneedle Asset Management Limited in 1994.



Fidelity International is one of the largest asset managers in the world, having been established in 1969. It looks after over £100 billion for over one million people across the UK, and worldwide this figure is over £220 billion.

What does Fidelity manage for Omnis?

The **Omnis Strategic Bond Fund** has great flexibility as to where it can invest making it an ideal first step for fixed income investing. It has a mix of bonds issued by governments, those issued by companies with a minimal credit risk and “high-yield” bonds which carry slightly more risk that is compensated for by higher income.

Why did Omnis pick Fidelity International to run this fund?

The established team at Fidelity is one of the most highly regarded in the bonds space, with a truly modern approach to investing. The team was established over 10 years ago and has a proven track record.

Fund manager profiles

Ian Spreadbury is senior portfolio manager and director at Fidelity International. He started his career in investment management in 1978, and joined Fidelity in 1995. Previously, he worked at Legal & General as a senior portfolio manager from 1985. His earlier roles at the same company include as an underwriter and assistant actuary.

Claudio Ferrarese has co-manager responsibility for the company’s total return franchise. He joined Fidelity in 2006 as part of the quantitative research team, where his main responsibility was portfolio construction and trade idea generation in credit, rates, FX, structured credit and credit options. Prior to joining Fidelity he worked as a structured finance analyst at Capitalia Banking Group, Rome.

Tim Foster is a specialist in money market, inflation linked and total return bond disciplines. He joined the company in 2003 as a quantitative analyst and became a portfolio manager in 2007. Through this time he has widened his portfolio management responsibility to include corporate and inflation-linked bonds.



Headquartered in San Mateo, California, the Franklin Templeton group is one of the biggest names in investing, having a history spanning back over 70 years and with over \$750bn in assets globally. It has offices in 33 countries, where it employs more than 600 investment professionals. Franklin Templeton Fund Management Limited is its specialist UK equity arm, based in Leeds, which up until 2011 was known as Rensburg Fund Management.

What does Franklin Templeton manage for Omnis?

The **Omnis UK Equity Fund***, which invests across the domestic market with an aim to pick in attractively valued, good-quality businesses which can generate cash.

Why did Omnis pick Franklin Templeton to run this fund?

The team offer a genuine core approach to investing in UK equities, having also built a formidable reputation of expertise in medium and smaller company stocks; this is a real stand-out feature compared to rival managers in the UK equity sector.

Fund manager profile

The fund is headed by lead manager **Colin Morton**, who has 30 years' experience investing in the UK market. He joined Franklin Templeton when it acquired Rensburg Fund Management in 2011, having been at Rensburg since 1988. He began his career as a stockbroker with Wise Speke & Co in 1983.

*taking over management of the fund from Schrodgers in June 2018



Founded in London in 1985, Jupiter Asset Management has developed into a fund manager powerhouse with £50 billion of assets under management. It has established a reputation for attracting and retaining some of the best fund managers in the industry. They are given the flexibility to invest as they see fit, within the funds' investment remits and restrictions, and investors have benefited from this approach over the years.

What does Jupiter manages for Omnis?

Given its scale and expertise, Jupiter manage two funds for Omnis.

The **Omnis Emerging Markets Equity Fund** provides access to developing markets like Brazil, Russia, India and China, which can be a valuable source of return in multi-asset portfolios.

The **Omnis European Equity Fund** invests in what the manager sees as the best companies in mainland Europe and, because it does not invest in the UK, the fund can sit well alongside others specialising in investing in the domestic market.

Why did Omnis pick Jupiter to run the Omnis Emerging Markets Equity Fund?

Jupiter launched its own Global Emerging Markets Equity fund in 2015 and since then has delivered excellent returns for their investors. The focus is on companies undergoing positive changes that the team believes have not been recognised by the stock market.

Why did Omnis pick Jupiter to run the Omnis European Equity Fund?

Jupiter has a strong reputation for managing European equities with a focus on European businesses with the goal of achieving long-term capital growth. The investment process is based on seeking high-quality businesses at reasonable prices.

Fund manager profiles

The **Omnis Emerging Markets Equity Fund** is managed by **Ross Teverson**, who joined Jupiter in 2014 and is head of strategy, emerging markets. He manages the company's Global Emerging Markets and China funds and, alongside Charles Sunnucks, the Jupiter Emerging & Frontier Income Trust. He worked for 15 years at Standard Life Investments, where he managed global emerging markets and Asian equity funds.

The **Omnis European Equity Fund** is run by **Cédric de Fonclare**, who joined Jupiter in 1999 and is currently head of strategy, European opportunities. He manages the Jupiter European Special Situations and European Opportunities funds, as well as institutional assets.

Octopus Investments was founded in 2000, and now employs over 500 professionals with over £7bn in assets managed. Long term advocates of multi-asset investing, Octopus uses alternative investment strategies, such as commercial property, commodities, emerging market bonds and infrastructure within portfolios to diversify investment risk and help deliver a more consistent, predictable investment journey.

What does Octopus manage for Omnis?

Given its specific expertise, Octopus manages several funds for Omnis.

The **Omnis Alternative Strategies Fund** acts as a unique diversifier from equities and bonds in multi-asset portfolios.

The **Omnis Multi-Manager** fund range includes **Omnis Multi-Manager Cautious Fund**, **Omnis Multi-Manager Balanced Fund**, **Omnis Multi-Manager Adventurous Fund** and **Omnis Multi-Manager Distribution Fund**. These funds are multi-asset funds which can invest in any fund in the UK market in an asset allocation designed to deliver the highest possible returns in line with your attitude to risk.

Why did Omnis pick Octopus to run the Omnis Alternative Strategies Fund?

Unique in its approach, Octopus was an easy choice given its proven track record of managing such propositions.

Why did Omnis pick Octopus to run the Omnis Multi-Manager funds?

The first funds launched by Omnis, Octopus has been one of our fund manager partners since launch in 2008. The team has honed its investment approach over many years and has a long-term track record of delivering high-quality investment portfolios for private investors.

Fund manager profiles

Bish Limbu joined Octopus in 2008 and is lead manager of the **Omnis Multi-Manager Distribution** and **Balanced funds** and **Omnis Alternative Strategies**. Previously, Bish worked at Bestinvest before joining the multi-manager team at Barclays Wealth.

Simon Reynolds is lead manager for **Omnis Multi-Manager Adventurous**. Simon began his career with Mercer and went on to run multi-manager portfolios for AXA and Barclays Wealth.

Danial Azmayesh is lead manager for **Omnis Multi-Manager Cautious**. Previously, Dan was a member of the team behind the launch of Octopus Portfolio Manager in 2010. He became a fund analyst in 2012 and fund manager in 2017.



Royal London Asset Management (RLAM) was established in 1988, and is a wholly owned part of the wider Royal London Group, a widely recognisable name in UK financial services. RLAM manages over £110 billion of client assets, across all major asset classes.

What does Royal London manage for Omnis?

The **Omnis UK Equity Income Fund** is a core UK fund that looks to superior quality companies with strong business models and sound finances that are able to deliver sustainable dividend growth, and so greater income.

Why did Omnis pick Royal London to run the Omnis UK Equity Income Fund?

Royal London has an enviable reputation for managing UK equities and we particularly like the manager's emphasis on finding high-conviction, high-yielding UK companies to invest in.

Fund manager profile

Martin Cholwill, senior fund manager, joined Royal London Asset Management in February 2005 to focus solely on managing its Equity Income Fund. He began his fund management career in 1983, spending 21 years working for AXA Investment Managers, managing a wide variety of UK equity mandates.

Schroders

With a history going all the way back to 1804, Schroders is one of the largest companies working with Omnis. It is responsible for managing over £400 billion in client assets with over 4,000 staff across six continents. It operates from 41 offices in 27 countries across Europe, the Americas, Asia and the Middle East.

What does Schroders manage for Omnis?

The **Omnis Global Bond Fund** provides exposure to global fixed income and currency markets, providing valuable diversification opportunities in multi-asset portfolios.

Why did Omnis pick Schroders to run the Omnis Global Bond Fund?

Schroders has a highly experienced team of credit experts based all over the world. They research companies thoroughly and use state-of-the-art tools and techniques to crunch the numbers and seek to make the best investment decisions for investors.

Fund manager profiles

The **Omnis Global Bond Fund** is co-managed by **Bob Jolly**, head of global macro strategy, who has been at Schroders since 2011. He previously held roles as head of currency, UK fixed income and global sovereign at UBS Asset Management, and was head of fixed income portfolio construction at Gartmore Investment Management.

The other co-manager is **Paul Grainger**, head of global multi-sector, joined Schroders in 2015, having previously founded his own financial technology firm. He has also served at Wellington Management, Gartmore Investment Management, F&C Asset Management and Barclays Global Investors.

Based in Baltimore in the US, T. Rowe Price has a history going back to 1937 and currently manages in excess of \$947 billion (£708 billion) in assets under management. It has offices in 16 countries across North America, Europe, the Middle East and Asia.

What does T. Rowe Price manage for Omnis?

Not surprisingly given its base, T. Rowe Price manages the **Omnis US Equity Fund**. The fund primarily invests in high-quality US companies, many of which are the largest companies in the world.

Why did Omnis pick T. Rowe Price to run this fund?

T. Rowe Price's edge is its scale and the quality of the company's 161-strong team of equity analysts. It believes that investments in high – quality, large US companies - characterised by the most favourable combination of company fundamentals, earnings potential, and valuation – will produce superior returns over time.

Fund manager profile

Jeff Rottinghaus is the portfolio manager and president of the T. Rowe Price US large-cap core equity and growth and income equity strategies. He has 17 years of investment experience, 16 of which have been with T. Rowe Price. Prior to joining the firm in 2001, he was a financial consultant with Ernst & Young

Thomas White International may be less well known to you as it is an independent, employee-owned asset manager with offices in Chicago and Bangalore, India. It has a history going back to 1970 and has primarily managed global equity funds for private and institutional investors.

What does Thomas White International manage for Omnis?

The **Omnis Developed Markets (ex UK, ex US) Equity Fund**, which is an integral part of the multi-asset portfolios, provides broad exposure to global developed markets excluding the UK and US. This includes Europe, Japan, Pacific Basin, Australasia and some areas in the Middle East.

Why did Omnis pick Thomas White International to run this fund?

Thomas White International provides one-stop access to some of the largest and most mature markets around the world. Used by many global institutional investors, Omnis has now enabled you to access this fund manager.

Fund manager profiles

Thomas White is the president of Thomas White International, which he founded in 1992. As chief investment officer, he heads the firm's investment committee, which is comprised of seven senior analysts who participate in all investment decisions. He has over 50 years of investment experience, including roles at Goldman Sachs, Lehman Brothers and Morgan Stanley.

Ramkumar Venkatramani joined the company in 2007 and now serves as director of portfolio management. A member of the investment committee, he covers Japanese companies for global and international portfolios. Prior to this, he was a research analyst at Five Star Capital Management in New York.

Doug Jackman is the director of institutional relationships, having joined the company in 1995, and is a member of the investment committee. He previously worked at Morgan Stanley in New York developing equity and foreign exchange trading systems.

woodford

Woodford Investment Management was formed in 2014, set up by fund manager Neil Woodford – one of the UK’s most highly regarded investors. It has already been entrusted by many retail UK investors, and in total manages over £15 billion.

What does Woodford manage for Omnis?

The **Omnis Income and Growth Fund** is another UK equity fund within our range, providing valuable diversification in what is typically the largest proportion in multi-asset portfolios for UK investors.

Why did Omnis pick Woodford to run this fund?

With an unrivaled long-term track record, Neil Woodford successfully invests in some of the largest companies in the UK. To complement this, he also has a unique ability to identify younger, smaller companies with the prospect for huge development and expansion and these account for about 10% of the fund.

Fund manager profile

Neil Woodford established Woodford Investment Management in 2014, and is the lead manager for all its portfolios. He has more than 30 years’ experience in the UK fund management industry, having previously established his name at Invesco Perpetual. He was appointed a Commander of the Order of the British Empire (CBE) in 2013 for services to the economy.

How to invest in the Omnis funds

The Omnis range of funds are available exclusively through financial advisers who are part of the award-winning Openwork Group, one of the UK's largest financial advice businesses which also includes Omnis Investments. Providing both advice and investments means Openwork not only understands the way investing for the future fits into your life but can also design solutions with the needs of clients like you in mind.

To find out more about the Omnis fund range please contact your Openwork Adviser.

All information correct as at April 2018.

The authorised corporate director of the Omnis funds is Omnis Investments Limited (Registered Office, Washington House, Lydiard Fields, Swindon, SN5 8UB) which is authorised and regulated by the Financial Conduct Authority, 25 North Colonnade, London E14 5HS. Omnis Investments Limited is registered in England and Wales under registration number 06582314.

The value of an investment and any income from it can fall as well as rise and you may not get back the original amount invested. Past performance is not a guide to future performance.

Potential investors are particularly advised to read the specific risks and charges applicable to the Fund which are contained in the Key Investor Information Document (KIID).

The KIID and Supplementary Information Document (SID) are available from Omnis Investments Limited at www.omnisinvestments.com or by telephoning 0345 140 0070 during normal business hours. The full Prospectus is also available on request from Omnis Investments Limited.

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